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108572

OUTGOING TELEGRAM Department of State

INDICATE: ☐ COLLECT
☐ CHARGE TO

DEPARTMENT OF STATE A/CDC/MR 03

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REVIEWED BY JM Ragi DATE 5/6/82

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Origin

Info:

ACTION: Amembassy TRIPOLI - PRIORITY

Info: Amembassy ATHENS (by pouch)
Amembassy BAIDA PRIORITY
Amembassy BENGHAZI PRIORITY

DEC 27 12 31 PM '66

STATE 108572

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Athens for Area Controller

Ref: Tripoli 1189 and previous.

1. IESC willing consider making available to GOL MinInd, for petrochemical position, William Engs. Biodata follow: Age 63, retired, married. Wife and daughter age 20 would accompany. AB, Univ of Cal, MS, MIT. 1965-66 Dir of Mfg Occidental Agricultural Chemical Corp. 1954-64 Vice Pres, Production, industrial chemical div, Stauffer Chem Co. 1951-54 Mgr of Mfg North American Cyanamid Ltd. 1948-52 Dir Chem Engineering Div, American Cyanamid Labs. 1929-41 Supvr, pilot plant for chem mfg processes, Shell Development Co.

2. Engs would be available to GOL under direct contract at normal amount GOL pays for such position. GOL would be expected to pay transportation both ways for Engs, wife, and daughter.

3. (a) Normal IESC procedure is that receiving organization pays fee to IESC for services of individual, who is then paid expenses by IESC (in form of per diem). In this case, it

(5)

Drafted by: AFN:HKCampbell/cgw 11/23/66 | Tel. Ext. 6481/2 | Telegraphic transmission and classification approved by: AFN - John F. Root

Clearances:
AID/DFPE - Mr. Palmer
AID/AFR/MED - Mr. Wendt (info)
AFN - Mr. Post

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understood that GOL payment of transportation is in lieu of customary fee. In addition to GOL remuneration to Engs under GOL contract, IESC would pay him per diem at rate to be fixed.

(b) Above for your information, and can be explained in detail to GOL to extent you judge necessary. However, following points should be made, and this can be done orally:

(A) Dept availing itself of IESC services as recruiter.

(B) GOL payment of transportation is considered by us to be in lieu of customary IESC fee.

(C) IESC will supplement Engs salary.

4. This arrangement separate from any IESC arrangement with private Libyan companies, and you should make this clear to GOL. Any subsequent personnel furnished to GOL by IESC under this arrangement would be under same conditions. We would expect Embassy to act as channel for initial contact in future arrangements of this kind, although final arrangements (e.g. signing of contract) could be handled by IESC rep who would come to Libya for that purpose. You may wish explain USG normally does not recruit directly for foreign govts but has been able to take advantage of services of reputable non-profit business associations such as IESC.

5. Request you discuss above with MinInd, without making commitment for Engs services. FYI: Engs has not yet made definite decision. End FYI. You should report back soonest:

(a) whether position still open and American still desired,

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(b) whether GOL interested in Engs, and

(c) salary and allowances payable for this position if Engs were to fill it. Assume Engs available minimum one year, possibly two years. (FYI In our opinion, Engs very highly qualified and should command top rate. End FYI.)

6. If MinInd agrees in principle and willing state salary terms, IESC will attempt to come to definite understanding with Engs and you will be informed soonest his availability, including timing.

END

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